

Basic Boot Camp Index - Module 11

Module 11 - Client Care [48 Minutes]

- What are their objectives?: 1:10
- Why did they hire us?: 4:46
- Overview of sales process: 9:39
- How to build relationships: 12:45
- How to destroy relationships: 19:11
- How to rehabilitate relationships: 25:20
- Managing Expectations: 31:10
- Client Control: 36:11
- Client Reviews: 40:00